

Baldwin County Invitation for Bid (IF) For Solid Waste Collection
Addendum 1_04.10.2026

1. Deadline to submit Bids is now April 28, 2026 at 12 pm.

Provide historical tonnage for the convenience center open tops and self-container compactors. **Please see Waste Management invoices for two months on website. Two months of Waste Management's invoices are posted online. The invoices show the ticket numbers, quantities, and amount charged per convenience center site.**

2. Is a Performance Bond Required? If so, what amount? No performance bond is required.

Please provide the current rates billed from WM to Baldwin County for residential, and convenience site haul rate, disposal and rental charges. **Please see Waste Management invoices for two months on website. Two months of Waste Management's invoices are posted online. The invoices show the ticket numbers, quantities, and amount charged per convenience center site.**

3. Confirm Baldwin County is billing each resident \$19.70 per cart per month for solid waste service. We charge \$20.30 per cart and \$11.35 for each additional cart.

4. Are there any 'no charge' services that WM is currently offering to any government complex, offices, building or sites? (parks, fire station, city hall, etc) No.

5. Upon visiting the convenience sites, we noticed more than 2 open top roll offs per site. Please provide an accurate count of roll offs per site.

The Convenience Centers have the following containers:

- **103 Frank Bone**

- 1. 1 compactor**
- 2. 1 roll off for mattresses that has doors that open in front and extend to the bottom of the roll off**
- 3. 8 front end loading recycling bins**
- 4. 3 metal only roll offs; one has doors that open in front and extend to the bottom of roll off**
- 5. 5 landscaping roll offs**
- 6. 5 general roll offs**

- **170 Union Hill Church**

- 1. 1 roll off for metal that has doors that open in front and extend to the bottom of the roll off**
- 2. 4 front end loading recycling bins**
- 3. 1 landscaping roll off**
- 4. 4 general roll offs**

- **184 Log Cabin Rd SW**

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1. **1 compactor**
 2. **6 front end loading recycling bins**
 3. **1 metal only roll off; has doors that open in front and extend to the bottom of roll off**
 4. **3 landscaping roll offs**
 5. **4 general roll offs**
- **207 Lovers Lane**
 1. **1 compactor**
 2. **6 front end loading recycling bins**
 3. **1 metal only roll off; has doors that open in front and extend to the bottom of roll off**
 4. **3 landscaping roll offs**
 5. **6 general roll offs**
 - **411 Meriwether Rd NW**
 1. **1 compactor**
 2. **9 front end loading recycling bins**
 3. **1 metal only roll off; has doors that open in front and extend to the bottom of roll off**
 4. **80' x 20' area for landscaping debris**
 5. **8 general roll offs**
 - **960 Carrs Station Rd NE**
 1. **1 compactor**
 2. **1 recycling roll off with 8 doors**
 3. **1 metal only roll off; has doors that open in front and extend to the bottom of roll off**
 4. **1 landscaping roll off**
 5. **9 general roll offs**
6. Are the compactors at each convenience site fully utilized and required to be provided by the awarded vendor? **Yes.**
 7. How many residents currently receive backdoor service? **757.**

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8. Are there any services WM offers for additional fees (either direct to customers or to County)? **Yes. However, the service is not part of the contract. Please see Waste Management invoices for two months on website.**
9. Are there any additional payments (fees, donations, etc.) or discounts WM has agreed to in its agreement with the County in addition to billing rates? **No.**
10. Does WM charge any additional fees such as fuel surcharge, administrative fees, etc on each monthly invoice? **No.**
11. 1. Bid Price sheet number of containers: 2 compactors per site, 2 open top for brown goods per site, 2 open tops yard waste. WM currently has many more containers. Is the county number correct? **Please see answer to question 7 above.**
12. IBF page 7: Convenience Centers 180 hours per week. Schedule provided will require 216 hours is that correct? **County needs 216 hours.**
13. IFB Page 2, Item 1: This provision provides bid submittal instructions. Does the County require only one copy or multiple copies of the submittal? **Please provide original and two copies.**
14. IFB Page 2, Item 4: Since this is an IFB, will the selected proposer be chosen simply based on lowest price, regardless of qualifications? **Baldwin County has specified the qualifications. We want to keep the same service levels; therefore, the decision was made to go with an IFB and not a Request for Proposal. Price will be the main factor.**
15. IFB Page 2, Item 4: This provision states that the County will “accept the bid that is most advantageous to Baldwin County.” Will the County please provide a rubric showing the weighted evaluation criteria? **Baldwin County has specified the qualifications. We want to keep the same service levels; therefore, the decision was made to go with an IFB and not a Request for Proposal. Price will be the main factor.**
16. IFB Page 2, Item 4: This provision states that “this contract could be renewable up to four one-year terms,” yet the bid sheet requests pricing for 5 years. Is this a one-year contract term or five-year contract term? **By Georgia state law, a county can have a contract for no more than one year. However, the desire is for this to be a one-year contract with four renewable one-year terms. We view it as a five-year contract.**
17. IFB Page 2, Item 4: Will the County accept bilateral renewal options at the mutual agreement of both parties? **The contract will have this language.**
18. IFB Page 2, Item 9: This provision discusses a performance bond. Is a bid bond required for this solicitation? **No bonds are required.**

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19. IFB Page 3, Item 10: Should submittals include only the information requested in this provision, or is the County seeking additional information about the proposer's qualifications, equipment, and ability to provide the service requested? **A narrative of your company is expected along with your pricing. You must meet the minimum qualifications.**
20. Sample Agreement, Page 5: It is stated that "Contractor shall provide collection within 24 hours for any residence whose waste was missed..." Will the County change the "24 hours" to "one business day" in the event the complaint was received prior to a non-service day such as a holiday? **We can change this to one business day in the contract that will eventually be awarded.**
21. Sample Agreement, Page 8: County may withhold payment if there are more than 5 "legitimate and proven" complaints per month, triggering 1/30th of monthly payment per complaint. Will the County allow a defined cure process for the Contractor, audit rights, and objective dispute mechanism? Yes. **The county will allow a cure process.**
22. With over 47,376 services per performed monthly, 5 complaints are .0001 percent. This means a vender must be perfect. Will the county adjust legitimate complaint count? **The county will allow a cure process. The current contractor has not had more than five legitimate complaints in any one month period.**
23. Sample Agreement, Page 8: How does the County define a "legitimate and proven" complaint? **Majority of complaints are missed pickups. Current contractor has cameras on trucks which most of the time proves that the customer failed to place the cart out on time.**
24. 1.IFB Page 2 Item 9: This provision provides performance bond instructions. Is bond 100% of annual Bid ? Is Bond 100% of total Contract? If for total contract, will the amount be reduced as each year lapses? **No bonds are required now and no bonds will be required with this contract.**
25. 2.IFB page 7: Baldwin County Convenience Centers. Are the Convenience Centers to used by Baldwin County Residents only? **Hancock County residents may use the Carrs Station Convenience Center.**
26. Will Contractors within the County be able to dispose of their JOB-related materials? **No.**
27. 1.IFB Page 4, At this time of this advertisement the country has 10,933 single cart customers and 675 additional carts. Will the county provide an address listing for all active accounts receiving current service? **Yes.**
28. 3.IFB Page 8: Please provide Section 11?
For purposes of this Agreement, "Uncontrollable Circumstances" means any act of terrorism, act of God, landslides, lightning, forest fires, storms, floods, typhoons,

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hurricanes, severe weather, freezing, earthquakes, volcanic eruptions, other natural disasters or the imminent threat of such natural disasters, epidemics and pandemics, quarantines, civil disturbances, acts of the public enemy, wars, blockades, public riots, labor unrest (e.g., strikes, lockouts, or other labor disturbances), declarations or acts of domestic or foreign governments, or governmental restraint or other causes, whether of the kind enumerated or otherwise, and whether foreseeable or unforeseeable, that are not reasonably within the control of a Party.

- 29.** 4.IFB page 8: If a truck due to an unforeseen mechanical issue breaks down and is reported to the County, will the homes not service count as complaint? **No. However, the expectation is that the contractor will have a spare truck and service the homes on that route that day.**
- 30.** 5. Will the County provide all questions and answers to all prospective Bidders, prior to IFB date? **Yes. Deadline to submit Bids is now April 28, 2026 at 12 pm.**
- 31.** If the answer is yes, what date? **Addendum issued April 10, 2026. Deadline to submit Bids is now April 28, 2026 at 12 pm.**

Receipt of Addendum

Date